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PRESS RELEASE

BNP Paribas Asset Management strengthens ETF and index solutions sales team in Germany

BNP Paribas Asset Management ('BNPP AM') announces the continued expansion of its ETF¹ and Index Solutions team in Germany with the appointment of Florian Schoeps as ETF and Index Solutions Sales Trader.

Based in Munich, Florian joined on 1 August and reports to Claus Hecher, Head of Business Development for Germany, Austria and the German-speaking areas of Switzerland.

Florian joined BNPP AM from MAEG Munich ERGO Kapitalanlagegesellschaft mbH, where he was a Senior Relationship Manager. Prior to this he worked at Pioneer Investments, also in Munich, initially as Head of Internal Communication and then as a Sales Consultant. He graduated with a degree in Business Administration, Financial Management and Economy from the School of Management and Innovation at Steinbeis University in Berlin.

Isabelle Bourcier, Head of Quantitative and Index Management within BNPP AM's Multi-Asset, Quantitative & Solutions investment group, comments:

"Germany is one of our main markets in Europe, along with France, Italy, Austria and Switzerland. We have considerably strengthened our sales presence and visibility in these markets over the past two years, regularly recruiting new staff members to underpin the sales momentum that we are enjoying with investors in these countries."

Claus Hecher, Head of ETF and Index Solutions Business Development for Germany, Austria and the German-speaking areas of Switzerland, adds:

"Florian has almost 15 years' experience in the asset management industry and a solid knowledge of ETFs, which will benefit clients wishing to improve their understanding and expertise in selecting and using index investment solutions."

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¹ Exchange-traded funds (listed index funds)



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About BNP Paribas Asset Management

BNP Paribas Asset Management is the investment management arm of BNP Paribas, one of the world's major financial institutions. Managing and advising on assets of EUR 560 billion as at 30 June 2018, BNP Paribas Asset Management offers a comprehensive range of active, passive and quantitative investment solutions covering a broad spectrum of asset classes and regions. With more than 500 investment professionals and around 400 client servicing specialists, BNP Paribas Asset Management serves individual, corporate and institutional investors in 72 countries around the world. Since 2002, BNP Paribas Asset Management has been a major player in sustainable and responsible investing. For more information, please visit bnpparibas-am.com, or follow us on:



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